

MOHAMMED ABDELHADY

Helwan
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Objective

I have found that nothing satisfies me more than meeting new people, developing new relationships, solving problems, and contributing to the growth of businesses. I love the challenge of being told 'no' and turning it to a 'yes'. So if you want to sell something, you come to me—everyone knows that!

Experience

Senior Sales Executive

- 2022

The Greek Campus

Owning the full sales cycle with new and existing clients

Existing sales pipeline management and inbound lead management. Carry out the move-out process of non-renewal and early termination leases.

Senior Medical Representative

2018 - 2022

Elixir Pharma

Visit doctors and pharmacists to promote company products

Plan and prepare for sales call in order to satisfy every special need of all prescribers

Provide market feedback in terms of competitive activities, customer needs. APPLY problem solving

Medical Representative

2017 - 2018

Pharco

Education

Course / Degree	School / University	Grade / Score	Year
Bachelor of science	Helwan	Very good	2017
MBA	Business of Administration		2022

Skills

Communication

Customer service

Time management

Microsoft office

Date entry skills

Negotiation skills

Market research

Analysis skills

Adaptability

Interests

Gym

Reading

the hunt

Languages

English Excellent (reading , speeking)

Reference

OsamaMohsen - "AYDI"

OperationManager

osamamohsen444@gmail.com

Ahmed atta - "Eva pharma "

District Manager

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