**Ahmed Mohamed Abdelhady**

**PERSONALDATA**

* **Date of Birth**: 25thseptamber 1983
* **Nationality**:Egyptian
* **Gender**:Male.
* **Marital Status**married
* **Military status** :Completed
* **Religion**:Muslim

∙ **Tel:**(+202)37413181

∙ **Mobile:**01000511657

* **E-mail:**[ahmedelhadye@gmail.com](mailto:ahmedelhadye@gmail.com)
* **Driving License** *:* Valid drivinglicense

**OBJECTIVE**

* Seeking for a position in challenging work environment within a well established organizationwhereIcanuseallmyacademicbackground,experienceandqualificationscreativetoachievemycareer goals. Archive market share& Consolidation Brand andSales.

**EDUCATION**

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|  | **6th of octoberUniversity *Faculty political***  **(political science.)** | Giza-EGYPT |
| --- | --- | --- |
| **2000-2004** |  |
|  | **Grade** :good |  |

**FurtherStudies**

Study of Social and Political Sciences

**INTERPERSONALSKILLS**

* Media & Marketing Plane with activity sheet to a achieve organizationgoals.
* Analyses organization situation & marketingcommunications.
* Planning and organizingskills..
* Excellent Experience inCommunication.
* Negotiation, Creativity and LeadershipSkills.
* Cooperative Team Player, Able to Work Collaboratively orIndependently.
* Dedicated Professional Attitude, Committed to CustomerSatisfaction.
* Strong knowledge of customer service systems in otherorganizations.

**PERSONALSKILLS**

* I Am Creative, Organized, Motivated, Innovative, Problem Solver, Negotiator, Honest, Self-Confident, Eager toLearn,andIamaVeryGoodWorkerUnder Pressure,andIamWillingtoAccept Additional ResponsibilitiesPatient, have self-control &goodlistener.

**EXPERIENCE**

* From 2006to2012 Sales executive at"RAYA HOLDING” Co for Telecommunications.
* From 2013to2016 Sales executive at “ EL Tarek“Automotive company.
* From“june2016 to 2017 Sales supervisorat (NISSAN/EGYPT)Co for elsabaAutomotive company.
* Branch Manager ( NISSAN /EGYPT ) Co for elsabaAutomotive company.
* From “ September 2017to 2020 Branch Manager

**Donaldson** filtration system From “November 2020 to 2021 Area manager.

**Elnor contracting** From“ 2021 current Chef Executive Director

**Scope ofWork:**

**\*** Achieving targets and maximizes revenue by increasing thesales

\*Communicate effectively with the General Manager/Owner and the Sales Team, informing and updating themregularly to guarantee that sales and client objectives aremet.

* Follow systems and procedures outlined in the companymanuals.

\*Participate as a key team player by supporting operations asneeded.

\*Utilize, review and update the clientdatabase

* Provide support and reassurance tocustomers

\*Enter customer orders clearly, concisely and accurately interpret customer information into orderforms.

* Analyse salesdata
* Increase the company’s salesprofits
* Prepare and distribute information from the company toclients
* Respond to client communications or queries and resolve any clientissues

\*Alwayslookfor opportunitiestoidentifywaysthatwecanmakethingseasierforourcustomers.

\*Identify new sales opportunities within existing accounts to remain a client-account manager relationshipbyup-selling andcross-selling

\*Manage and solve conflicts withclients

**\*** Handle all issues regarding customersatisfaction

**COMPUTERSKILLS**

* Experienced in using ***Microsoft Office package*** *(Word*, *Excel*, *Power Point*) ***Microsoft Project***, InternetExplorer.

**LANGUAGES**

* Native language Arabic
* Average command of both written and spoken(English)

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**INTERESTS**

* Football, Reading, andTraveling.