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# AHMED Labib Abdelazim

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**E-mail :** [alabib561@gmail.com](mailto:alabib561@gmail.com)

**Personal data :**

* **Date of birth :** 8/5/1980.
* **Nationality :** Egyptian.
* **Marital status :** Married.
* **Military status :** Exempted.

**Objective :**

To endeavor to reach a better standard of living through the achievement of personal goals in life and work in the field of sales and marketing and management  
Through the dedication of the experience gained by the development, growth and construction  
And refine my skills and my knowledge and ambition to reach thehighest rank and Mkanat

**Education :**

Bacalrios social service 2003

**Graduation Project :**

How to deal with all groups within the community

Develop plans for change and development

**Grade :** Excellent **" A "**

**Work experience :**

* Samcrete Building Systems
* Production and Operation Responsible
* Developing operating plans and timings, following up the warehouse balances of raw and manufactured materials, and following up the periodic and emergency maintenance works according to the contracts concluded.
* And evaluate the performance of the worlds and submit reports periodically
* **Egypt stocks securities brokerage**

**Marketing Manager**

to attract the largest number of new customers for the company  
And the development of online trading service and the company's website on the Inter Net  
And to develop plans for the company for expansion andproliferation and increased the number of branches  
  And steadfastness, confrontation and competition with othercompanies market is

* **PIONEERS SECURITIES . (**Trading in securities**)**
* **Marketing Manager** .
* Marketing online Trading Service
* Planning for expansion and proliferation and how to attract the largest number of customers
* Customer Service & Support **.**
* Demonstrating Online Trading Brokerage for Customers.
* Supporting all customer needs: answering questions, solving problems by e-mail or over the phone about the stock-market & Pioneers Website.
* Handling all new subscriptions and renewals (Online Trading account).
* Handling the daily & weekly reports such as (executed orders, new accounts & error reports).
* Supporting in preparation and organization of company events
* Attract new customers to the company
* Participating in exhibitions and conferences

* **Good news4Financial news+mubasher .**
* (News program and follow-up program the Egyptian market)  
  ⇒ sales manager.  
  ⎫ to increase the number of contributions and service support, develop and spread within all the districts  
  Training for all new work on the next section
* **Mina Trading & Services .** (Office equipment, computers, advertising and promotional gifts)  
  ⇒ sales manager.  
  Expand the customer base of dealers with the company  
  And dealing with companies and institutions and to participate to tenders and auctions

**Skills :**

* **Computer**: Able to use a lot of different programs and work is required and the Internet.
* **Languages : Arabic** " Mother Tongue "

**English** " Second Language "

( Reading , Writing , Speaking and Listening )

**Personal qualifications :**

•tact, flexibility, speed of learning.

•  enthusiastic, ambition and desire for self-Thakbak and proveexistence.

• Ability to work well under pressure  
Seek for the better

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**Hobbies :**

* **Reading** .
* **Learning.**
* **Music**
* **Sports ( football , volleyball,** **Basketball and swimming ) .**
* **Traveling .**