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Jordan

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# AHMAD MAHMOUD ALTAMIMI

## OBJECTIVES

A qualified and result-oriented sales/business development professional with over 5 years of experience in selling complex products. A strong team player recognized for good communications skills and for the ability to incorporate innovative sales strategies to enhance business practices, boost revenues and exceed client expectations. A critical thinker who incorporates innovative strategies to boost revenues, increase market share and exceed client expectations. Talent for forging and maintaining strong relationships with key decision makers. Very well versed with modern information.



## WORK EXPERIENCE

### ❖ Cavalier Apparel Trading Company

Sales representative  
May 2019- Oct 2023

Displaying items  
Serving customers  
Dealing with any queries or complaints  
Advising customers on their purchases  
Ordering, managing and taking out stock  
Helping with promotions  
Overseeing deliveries  
Managing and motivating staff  
Making sure sales targets are met  
Selling Clothes, Shoes and Perfumes.



### ❖ Siedi & Setti Restaurant

Cashier  
Jan 2019- Jan 2020

Displaying items  
Serving customers  
Dealing with any queries or complaints  
Advising customers on their purchases  
Ordering, managing and taking out stock  
Helping with promotions  
Overseeing deliveries  
Managing and motivating staff  
Making sure sales targets are met  
Selling Clothes, Shoes and Perfumes.

### ❖ Careem Company



Sales Representative  
Jan 2018 – Apr 2019

Generate high quality sales opportunities/prospects for the business;  
Schedule sales meetings with clients and make persuasive presentations to them; Follow-up on qualified prospects till closure ;  
Manage and grow business from existing customers as presented.



## Courses

Communication Skills  
Time Management  
Sales introduction  
The Art of Sales  
ICDL

Leadership  
Prospecting  
Marketing  
Closing Sales



## SKILLS



Decision Making



Leadership



Problem-solving



Teamwork



Active Listening



Communication



Critical Thinking



Customer Service



## Professional Software's



Windows OS



Office Suite



## EDUCATION

❖ Diploma. Road Area & Quantity Calculation.  
2018 -2020 Balqa'a Applied University - Jordan



## PERSONAL INFORMATION

❖ Place & Date of Birth : Jordan, Oct 08<sup>th</sup> 1998  
❖ Nationality : Jordanian  
❖ Marital Status : Single.



## LANGUAGES

