



POLA RAOUF YOUNIS SODANY

Sales Associate

Summary

Results-oriented sales professional with over two years of experience in retail, specializing in jewelry and ceramics. Proven track record of exceeding sales targets and enhancing customer satisfaction through exceptional service and product knowledge. Adept at building strong client relationships and creating visually appealing product displays that drive repeat business. Highly skilled in negotiation, problem-solving, and adapting to dynamic retail environments. Passionate about leveraging sales expertise to contribute to team success and deliver outstanding customer experiences.

Employment

The Queen of Ceramics
Salesman (Ceramic Sales)

Nov 2020 - Nov 2022

Was Responsible For

- Providing customers with product information and guiding them through purchasing decisions.
- Handling product displays to ensure a visually appealing store environment.
- Maintaining strong client relationships to drive repeat business.

Gold Souq
Salesman (Jewelry Sales)

Apr 2016 - Nov 2020

Was Responsible For

- Assisting customers with selecting and purchasing jewelry items.
- Demonstrating detailed product knowledge and offering insights to enhance the customer experience.
- Managing sales targets and consistently meeting and exceeding monthly quotas.

Languages

Arabic | Native Speaker

English | Good

Hobbies

■ Reading

■ Writing

■ Sports

Career Skills

Negotiation Skills: Proficient in negotiating and closing sales deals effectively.

Customer Service: Dedicated to delivering a positive and satisfying customer experience.

Sales Strategy: Capable of developing strategies to boost sales and meet targets.

Market Awareness: Keeps updated on market trends and competitor activities.

Inventory Management: Efficient in tracking and managing stock levels.

Achieving sales: targets in the jewelry sector, with examples of meeting the annual targets in 2019 and 2018. I also want to include skills in jewelry appraisal, distinguishing between 18, 21, and 22 karat gold, and identifying gemstones like emerald and turquoise.

Personal details

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🏠 Abu Dhabi

♂ Male

🇪🇬 Egyptian

👤 Single

Education

Higher Institute for Specific Studies
Jul 2017
Heliopolis
Grade: Good (77%)

Software Skills

Microsoft Office Suite (Word, Excel, PowerPoint)

Point of Sale (POS) Systems

CRM Software

Social Media Marketing

Data Entry and Analysis

Personal Skills

Problem Solving

Adaptability

Analytical Thinking

Leadership

Teamwork