

AHMED ADEL HASABALLAH



WORK EXPERIENCE



Senior Sales Executive

al herafieen industrial area

A global logistics firm that provides supply chain services across various industries

March 2016 to Feb 2019
(2 years)

- Selecting new products and reviewing the old
- Finding the right suppliers
- Negotiating prices (so the store doesn't get ripped off)
- Ensuring the products are delivered on time
- Helping to interpret reports and predicting future sales
- Pitching ideas to senior management
- Stock control
- Budgeting
- Reacting to any changes in customer demand



Senior sales specialist

H&M (Al shaya Group) 2014 to Feb 2016
(2 years)

- Greet and direct customers
- Provide accurate information (e.g. product features, pricing, and after-sales services) Answer customers' questions about specific products/services
- Conduct price and feature comparisons to facilitate purchasing Cross-sell products
- Ensure racks are fully stocked Manage returns of merchandise
- Coordinate with the Retail Sales Representatives team to provide excellently customer service (especially during peak times)
- Inform customers about discounts and special offers Provide customer

feedback to the Store Manager Stay up-to-date with new products/service

SALES EXECUTIVE

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☎ +971547975990

RELEVANT SKILLS

- Account Management
- Customer Relationship Management Software
- Strategic and Social Selling

COMPUTER SKILLS

- The Microsoft Windows XP, Vista, 7 and advance Internet Applications
- Word, excel, power point.
- Proficiency in the art of drawing.
- The art of dealing with students.
- Secretariat and punctuality.
- Ability to work and to withstand work pressures.
- Ability to work individually or teamwork.
- Ability to build good relationships with students.

Proficiency in the use of computers and programs and the Internet



Senior Sales Executive

shamseen bakery

Feb 2019 to Feb 2022

(3 years)

- Selecting new products and reviewing the old
- Finding the right suppliers
- Negotiating prices (so the store doesn't get ripped off)
- Ensuring the products are delivered on time
- Helping to interpret reports and predicting future sales
- Pitching ideas to senior management
- Stock control
- Budgeting
- Reacting to any changes in customer demand

EDUCATION HISTORY



: Bachelor of Information Systems

: Future Academy

2014



LANGUAGE

ARABIC (MOTHER LANGUAGE)

ENGLISH (GOOD)

TAGALOG(LITTLE

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