

TAREK MOSTAFA

LEGAL & SALES MANAGER

PERSONAL PROFILE

"Results-driven sales professional with legal background and Arabic fluency. Seeking challenging role in technology company to leverage skills in sales and legal expertise."

WORK EXPERIENCE

Sales Manager

Brother Sewing Machines (Egypt), 2015-2018

- Developed and executed sales strategies to increase revenue and market share in the assigned region
- Established and maintained relationships with key customers, identified new business opportunities, negotiated contracts and pricing agreements
- Conducted product and sales presentations to potential customers, provided ongoing customer support and service

Legal and Merchants Relationship Manager

Uniform Style Factory for Clothes (Egypt), 2018-2020

- Managed legal and commercial relationships with clients, negotiated and drafted contracts, and provided legal advice and support on various issues, including labor law, contract law, and intellectual property law
- Collaborated with cross-functional teams to ensure smooth operations, compliance with legal and regulatory requirements, and customer satisfaction



INFO



+02 01007547599



Teekagps@gmail.com



Victoria, Alexanderia, Egypt



4, Dec 1992

SKILLS SUMMARY

- Project Management
- contract negotiation
- executing sales strategies
- build & maintain relationships with clients
- Staff and User Training
- Process Improvement
- MS OFFICE

LANGUAGE

Arabic (mother Tung)



English



Turkish



Arabic Sales Supervisor

Şah Sultani (Turkey), 2022-2023

- Led a team of sales representatives to achieve sales targets and KPIs in the Arabic-speaking market
 - Conducted market research, identified customer needs, and developed sales strategies and tactics to increase revenue and market share
 - Established and maintained relationships with key customers, and provided ongoing support and service to ensure customer satisfaction
-

Tarek mostafa