# TAREK MOSTAFA

LEGAL & SALES MANAGER

#### PERSONAL PROFILE

"Results-driven sales professional with legal background and Arabic fluency. Seeking challenging role in technology company to leverage skills in sales and legal expertise."

### **WORK EXPERIENCE**

## Sales Manager

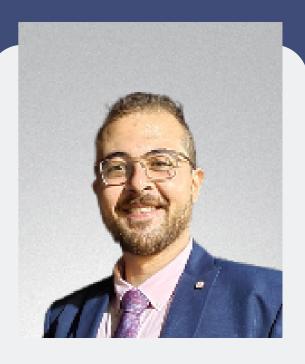
Brother Sewing Machines (Egypt), 2015-2018

- Developed and executed sales strategies to increase revenue and market share in the assigned region
- Established and maintained relationships with key customers, identified new business opportunities, negotiated contracts and pricing agreements
- Conducted product and sales presentations to potential customers, provided ongoing customer support and service

#### Legal and Merchants Relationship Manager

Uniform Style Factory for Clothes (Egypt), 2018-2020

- Managed legal and commercial relationships with clients, negotiated and drafted contracts, and provided legal advice and support on various issues, including labor law, contract law, and intellectual property law
- Collaborated with cross-functional teams to ensure smooth operations, compliance with legal and regulatory requirements, and customer satisfaction



#### **INFO**



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Victoria, Alexanderia, Egypt



📥 4,Dec 1992

## SKILLS SUMMARY

- Project Management
- contract negotiation
- executing sales strategies
- build & maintain relationships with clients
- Staff and User Training
- Process Improvement
- MS OFFICE

#### LANGUAGE

Arabic (mother Tung)

## **Arabic Sales Supervisor**

Şah Sultanı (Turkey), 2022-2023

- Led a team of sales representatives to achieve sales targets and KPIs in the Arabic-speaking market
- Conducted market research, identified customer needs, and developed sales strategies and tactics to increase revenue and market share
- Established and maintained relationships with key customers, and provided ongoing support and service to ensure customer satisfaction

Tarek mostafa