

Ali Osama

CONTACTS

63, Nasser ST, SUEZ

01124479432

Ali.osama.suez@gmail.com

SKILLS

- Technical review
- Six Sigma tools expert
- MathWorks
- Administration management
- Concept studies
- Project support
- Mathematical principles
- Demonstrated planning skills
- Consulting
- Project management
- Promotions
- Sales strategies
- Office management software
- Microsoft Office expertise
- Pricing
- Data management
- Presentation design
- Event coordination
- Business administration
- Payroll and budgeting
- Workflow planning
- Staff management
- Report writing
- Stakeholder relations
- Logistics coordination
- Customer service skills
- Cost controls familiarity
- Team leadership

SUMMARY

I am looking for a position at your company to invest and mix my field of study and my experience in some fields to achieve together with some achievements which benefit the company. I have a point of view, that mixing between engineering and business studies especially finance, will achieve ideal results in the planning, production, and procurement of the company, which will increase the efficiency of work and reduce some expenses, and adds the ideas of financial management of engineering works I tend to have my own business in the future, So I took steps in this way, with the ability to fast learning, and self-development, I achieved some success. Graduated from petroleum and mining engineering, with strong experience in Marketing, Social media, Financial management, and project management.

EDUCATION

BACHELOR OF ENGINEERING

SUEZ UNIVERSITY

MINING ENGINEERING

2018

EXPERIENCE

✓ **EXECUTIVE ENGINEER**

Z STORES

AUGUSTS 2020- CURRENT

Z STORES IS PRODUCER AND SELL CREATIVE AND UNIQUE FURNITURE

MY JOB DESCRIPTION:

- DESIGN NEW PIECES OF FURNITURE
- FOLLOW PRODUCING STAGE WITH CARPENTERS
- DELIVER FURNITURE TO CLIENTS & GUARANTEE THE QUALITY AND SOLVE ANY PROBLEM

LANGUAGES

- Arabic is native
- B2 in English

REFERENCES

MR. Mohamed ELZABIT
Head of sector at ABC bank
01006699880

MR. Ahmed Hassan
Business owner
01021858283

✓ EXECUTIVE MANGER

EIG

JUNE 2020-CURRENT

EIG IS A COMPANY WHICH HAVE MORE THAN 5 BRANCHES, OFFERS TO CLIENTS FINANCIAL SOLUTIONS DEPEND ON INSTILLMENT THEIR NEEDS REGARDS TO THEIR FINANCIAL POSITION.

MY JOB DESCRIPTION:-

- FINANCIAL MANAGEMENT
- STAFF MANAGEMENT
- MARKETING & SALES MANAGEMENT
- DEALING WITH FINANCIAL INSTITUTIONS LIKE BANKS AND INSTALMENT COMPANIES TO GIVE OUR CLIENTS BEST FINANCE OFFERS
- FOLLOWS GOODS STOCK IN STORAGE
- DEVELOPING RELATIONSHIPS WITH NEW AND EXISTING CLIENTS
- GENERATED NEW SALES OPPORTUNITIES

ACHIEVEMENTS:-

- INCREASE SALES FROM 200 THOUSANDS PER MONTH TO 8 MILLIONS MONTHLY
- INNOVATE MOBILE APP PROVIDE CREATIVE FINANCIAL AID TO USERS

✓ PURCHING ENGINEER

GLOBAL SUPPLIES

JANURY 2019-JANUARY 2021

COMPANY WORKED IN SUPPLYING GENERAL AND INDUSTRIAL SUPPLIES TO OTHER COMPANIES FOR EXAMPLE PETROJET

MY JOB DESCRIPTION: -

- REVIEW THE SPECIFICATIONS OF THE REQUIRED SPARE PARTS AND EQUIPMENT
- TECHNICAL EXAMINATION OF INDUSTRIAL PURCHASES AND ENSURE COMPLIANCE WITH SPECIFICATIONS
- NEGOTIATING WITH CLIENT COMPANIES ABOUT ENGINEERING AND TECHNICAL ISSUES

✓ PLANNING ENGINEER

AL-MONA CONSTRUCTION

SEPTMBER 2019-JANUARY 2022

ENGINEERING COMPANY FOR CONTRACTING, CONSTRUCTION AND ENGINEERING SUPPLIES

MY JOB DESCRIPTION:-

- DEVELOPING TIME SCHEDULES AND BUDGETS THAT MEET STAKEHOLDER'S NEEDS
- OBSERVING EXISTING PROCESSES, AND ANALYZING STAFF PERFORMANCE
- MONITORING AND TRACKING PROJECT PROGRESS, AND WRITING UP REPORTS.
- ENSURING ALL PROJECTS ARE COMPLETED ON TIME AND WITHIN BUDGETS AND DETERMINING MATERIAL AND LABOR COSTS

JANUARY 2018-SEPTEMBER 2018
A START-UP COMPANY SPECIALIZED IN OFFERING BUSINESS CONSULTING TO INCREASE ITS CUSTOMER'S SALES & VALUE

MY JOB DESCRIPTION:

- IDENTIFYING BUSINESS OPPORTUNITIES
- DETERMINING BUSINESS STRATEGY, VISION, MISSION, AND OBJECTIVES
- BUILDING AND MAINTAINING SUCCESSFUL RELATIONSHIPS WITH PROSPECTS AND EXISTING CLIENTS
- COLLABORATING WITH EXECUTIVES ON BUSINESS STRATEGY TO DETERMINE OBJECTIVES, EVALUATING CURRENT BUSINESS PERFORMANCE AND MAXIMIZING BUSINESS REACH AND POTENTIAL.

COURSES AND FIELD TRIPS

Engineering Courses and training

- Field training at ELSOKARY Gold mine For 2 weeks 2017
- Field trip to Limestone quarry in Suez 2017
- Field trip to Schlumberger (Katmya yard) 2014
- Field trip to Verdi ceramics 2011
- Field trip to Cleopatra Cement (Sokhna company) 2010
- Engineering thinking, online Course from Wharton School
- Fire service training, online course from the collage of Rockies
- Analysis of Mining Financials, online course
- Cash Flow Evaluations for Mineral Projects and Operations, online course

Other Courses and training

- Entrepreneurship strategies and presentation preparation
- Project management with PM HOUSE.
- Marketing and promoting with PWC Company
- E-Marketing & social media Seminar at the British University
- Introduction to marketing, online course from Wharton school
- Introduction to operation management, online course from Wharton school
- Social media strategy, online course from Wharton school
- Engineering project management, Online course by rice university
- Foundation of business strategy, Online course by university of Virginia
- Fundamentals of projects planning & management, online course by university of Virginia
- Marketing in a digital world, online course by ILLIONES Lab