



Hesham Abd Al Maaboud

20 Al Mahkama, Moharram 

Beik, Alexandria

(20) 1204634069 

heshamabdAlmaaboud@gmail.com 

Results-driven sales professional with a proven track record of exceeding targets and driving revenue growth. With a strong background in sales strategy development, client relationship management, and negotiation, I am committed to delivering exceptional sales performance and building long-term partnerships.

Experience

2022 – PRESENT

Nile Projects and Trading Company/Alexandria, Egypt

- Held the position of Assistant Branch Manager, overseeing client interactions, sales, and negotiations to consistently achieve required targets.
- Assisted in the preparation of financial statements, including balance sheets, income statements, and cash flow statements.
- Assisted in the preparation of financial statements, including balance sheets, income statements, and cash flow statements.
- Assisted in the preparation of financial statements, including balance sheets, income statements, and cash flow statements.
- Assisted in the preparation of financial statements, including balance sheets, income statements, and cash flow statements.

AL Horya Pharm Alexandria, Egypt.

- Worked as an Assistant Accountant, responsible for generating comprehensive reports and Excel sheets to track financial data accurately.
- Managed the financial records for both imported and exported medical products, ensuring adherence to regulatory requirements.
- Collaborated with cross-functional teams to gather necessary data and information for financial reporting purposes.
- Assisted in the preparation of financial statements, including balance sheets, income statements, and cash flow statements.

Skills

Communication • Persuasion and Negotiation • Relationship Building • Product Knowledge • Time Management • Adaptability • Resilience • Problem-Solving • CRM and Sales Tools • Business Acumen • Team Collaboration • Results Orientation

Education

SEPT 2019 – JUL 2023

Bachelor of Commerce/Alexandria Academy for Management and Accounting, Egypt

Activities

Body building • Gaming • Travel