

Mohamed Fawzy ElSawy

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Date of birth: 23/10/1991 / Military Status: Completed 9/2017

I am very passionate about my work, and I ensure timely delivery of the tasks while maintaining high-quality standards.
People consider me as a good leader, and I have great relationships with everyone in the business.

Education

2010-2016

Bachelor's Degree in Philosophy, Alexandria University, Egypt.

Faculty of ARTS

Overall Grade: Good.

Certifications

- **Psychological counseling and behavior modification diploma**
- **-Training at Duravit Factory**

Experience

DEC 2017 To Current

Sales Representative, Mustafa El Sallab Establishment.

Industry: Manufacturing

Responsibilities

- Present the company in our showrooms.
- Welcome the customers in a professional and attractive way.
- Describe and explain each and everything to the customers.
- Support the customer to choose a suitable product.
- Send the orders to the factory for production or the warehouse for delivery.
- Follow up with the customer care to meet the delivery date, as per our service level agreement.
- Follow up with the customers to ensure the delivery and quality of the product, to ensure the customer satisfaction level.

JUN 2012 TO JAN 2016

Outdoor Sales Representative, Tree Media Group

Industry: Sales

Responsibilities

- Prepare and conduct customer visits, call presentations, negotiations & contracts.
- Meet and exceed sales targets.
- Keep abreast of best practices and promotional trends.
- Monitor and understand clients' needs and requirements.
- Tracks sales performance to objectives.
- Initial contact with prospective customers.
- Communicate and collaborate to close the deals.

FEB 2010 TO APRIL 2012

Retail Sales Agent, Vodafone Egypt

Industry: Sales/Retail

Responsibilities

- Achieving his/her individual Sales monthly target, net activation 100% (Quantitative).
- Ensure High level of quality and accuracy in the daily work.
- Enhance after selling service & provide total customer satisfaction.
- Handle customers' inquiries and provide solutions to their problems.
- Sell Vodafone products and services and ensure proper collection of required documents.
- Promote handsets and accessories.
- Ensure compliance to policies & procedures.
- Handle and keep records of cash & inventory to maintain accurate data that can be used for the second shift and daily reports.
- Prepare reports including briefing, daily activity, closing sheet & follow up.
- Positive and effective involvement in implementing the retail plan.
- Handling all Paperwork which is reported to the different company departments

Languages

- **Good** in English.
- **Native** in Arabic.

Tools & Technologies

- **Advanced** in Computer & Internet.
- **Advanced** in Microsoft Office.
- **Advanced** in Google Suits.