

Sales and Warehousing
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Mansourah, Egypt

Date / Place of birth
1-10-1989 / EGYPT

Nationality
Egypt

ESLAM SAMAK

Profile

6 years in sales from salesman to branch manager

5 years in warehousing as a warehouse manager

I am good at working on the computer and its programs such as AX - CRM-GP

Employment History

sales man at I HOME, makkah

01/2013–10/2014

- Trained and mentored sales representatives on effective sales techniques, resulting in an increase in sales
- Utilized sales techniques and strategies to build customer relationships and close sales, resulting increase in sales
- Developed and implemented sales training programs that improved sales skills and resulted in a X% increase in sales effectiveness

sales supervisor at I HOME, Makkah

10/2014–02/2016

- Partnered with cross-functional teams to ensure accurate and timely delivery of products and services to customers
- Built relationships with key customers and stakeholders to increase customer loyalty and satisfaction
- Analyzed sales data to identify trends, develop action plans, and optimize sales performance

BRANCH MANAGER at I HOME, Jeddah

02/2015–12/2018

- Grew branch revenue year-over-year through effective marketing strategies
- Recruited and trained a high-performing team of X individuals, resulting in a X% increase in customer satisfaction
- Developed and implemented a system to monitor and analyze employee performance, resulting in a improvement in employee engagement
- Developed and managed a budget and decrease in costs
- Established a customer loyalty program resulting in customer retention

warehouse manager at I HOME, Jeddah

02/2018–11/2022

- Streamlined warehouse processes and developed new methods that improved efficiency
- Developed and maintained relationships with vendors and suppliers to ensure timely delivery of goods
- Managed a team of warehouse staff that successfully completed a major inventory project on time and within budget
- Developed and implemented warehouse safety protocols that reduced accidents
- Developed a system for tracking and reporting on warehouse KPIs

WAREHOUSE MANAGER AND INVENTORY SECRETARY at GORDO, Mansourah-EGYPT

01/2023

- Trained and supervised team of warehouse workers to handle shipping, receiving, and inventory management tasks
- Organized and tracked inventory of all products in the warehouse, ensuring accurate stock levels and availability
- Organized warehouse and storage areas, ensuring accurate inventory tracking and efficient retrieval of items

Education

good, College of Education, Mansourah

06/2006–06/2010

Skills

Problem Solving	4/5
Leadership	4/5
Teamwork	5/5
Fast Learner	5/5
Microsoft Excel	4/5
Computer Skills	4/5
Communication	4/5
Microsoft Office	3/5
Customer Service	5/5
Time Management Skills	5/5
Flexibility and Adaptability	5/5
Critical thinking and problem solving	4/5

Languages

English	Very good command
arabic	Native speaker

Courses

icdl at mansoura university