



BOULHILA OUSSAMA

SENIOR COMMERCIAL SALES CONSULTANT.

Contact

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w. Mila -algeria

Education

Master's degree 2 in Computer Science and Maths

University Constantine 2
abdelhamid mehri la Nouvelle ville

Family situation

Unmarried

Expertise

- good communicator
- Good adaptability: by my dynamism, my reactivity and my know-how;
- Attention to detail, good sense of observation and teamwork;
- Sense of organization and responsibility.

Language

- Mother tongue Arabic.
- French Speak, read, write.
- English speaking, reading, writing

○ Schooling

- Double Degree in Mathematics and Computer Science 2012- 2015
IT (Mias)
University of constantine 2 abd -hamid mahri new city
- Master 2 Computer Science Diploma
Specialization in information technology 2015- 2017
IT (Mias)
University of constantine 2 abd -hamid mahri new town
- Marketing Diploma 2017-to date 2022
Sales Representative (OPPO ENTERPRISE)
Company oppo constantine Mila, Algeria
- Study foreign languages, French and English, in a private school.

○ Professional experiences

2015 - 2017

End of study project master's

- A semantic modeling for unsupervised classification of text documents we show the performance of the new vector representation of documents
- Paragraph Vector texts compared to the old technical TF-IDF vector representation of LSA
- In order to achieve this objective we are experimenting on the corpus of 20NewsGroups with different methods and Clustering approaches. The results obtained after applying the evaluation metrics are encouraging
- Programming languages :
The new "PYTHON" programming lagoon

2012 - 2015

End of study project licence

- developed an application that manages a Cité Universitaire
- developed an Android application for the geolocation of pharmacies by GPS
- Programming languages:
 - Eclipse Java, Android Studio, packet Tracer for networks, ,
 - Excel, Word, Pascal, PowerPoint
- Missions and tasks carried out:
 - I developed an Android application to locate private pharmacies located in a particular area and the buyer can access existing drugs
 - I was designing a site to divide the university residence and how the rules procedures and internal conditions.
 - I master my work in a short time

○ Major Skills:

- I am a state engineer in mathematics and computer science, specializing in information technology.
- I also have a side job, I am a math teacher in a private school and I teach hours on demand
- I am also a business consultant, sales agent and representative of the international company OPPO for modern technologies for 3 years.
- Currently, I have a great experience in marketing and sales with customers and my work is customer satisfaction and problem management in a smooth way.
- I can also conduct training sessions to train new sales agents on Modern phones and computers to keep up with modernity and technology
- I have the experience of leading my team to achieve the objectives set in each mission