



CONTACT ME

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EDUCATION

2014 - 2018

FACULTY OF COMMERCE

English Section- Accounting Major
Ain Shams University

2000 - 2014

NOTRE DAME DÈS À POTRE

COURSES

Master you life

Leadership

Selling without selling

Life coaching

Monica Ramsis

ABOUT ME

Dedicated and results-driven Sales Manager with a proven track record of success in the sales field for over 3 years. A strategic thinker and effective communicator, I have consistently exceeded sales targets and contributed to the growth and profitability of my previous organizations. Eager to leverage my skills and expertise in a new direction, I am open to exploring opportunities in HR or marketing where I can apply my strategic mindset and communication skills to contribute effectively to organizational success.

WORK EXPERIENCE

Sales Manager

Groovy Medspa (April 2022 - Present)

- lead and manage a dynamic sales team, fostering a high-performance culture to consistently achieve and exceed targets
- Develop detailed plans to meet daily and monthly sales targets, aligning with overall business objectives.
- Formulate effective quarterly strategies, adapting to market trends and proactively addressing business challenges.
- Led innovative projects to attract new clients, implementing targeted initiatives for significant customer base expansion.

Sales Advisor

Coldwell banker (Dec 2021 - March 2022)

- Accomplish Sales and Property Consultant with a strong track record in real estate.
- Extensive knowledge of the real estate market, including trends, property values, and market dynamics.
- Ability to adeptly understand and cater to clients' unique needs, ensuring personalized and effective solutions.
- Recognize for consistently delivering exceptional service and building lasting client relationships.
- Demonstrate expertise in providing valuable insights to clients, guiding them through the complexities of real estate transactions.
- Collaborative team player with a commitment to staying updated on industry trends and best practices.

Revenue Specialist Team Leader

Groovy Medspa (Nov 2020 - Nov 2022)

- Formulate an annual plan to outline strategic objectives and goals.
- Conduct regular training sessions for the quality team.
- Effective client interaction and addressing their needs.
- Attention to detail to ensure impeccable service quality from both the team and our offerings.
- Develop listening skills and implement appropriate actions in various situations.
- Enhance proficiency in the systems and processes to be implemented in the upcoming period.

SKILLS

- Microsoft Office
- Hard Worker
- Team Player
- Leadership
- Teamwork
- Creativity
- Planning Skills
- Computer Skills
- Powerpoint

Quality Control Assistant Manger

Groovy Medspa (October 2018 - October 2020)

- Develop monthly revenue plans to set clear targets for achievement.
- Monitor weekly revenue progress and strategizing approaches to meet and exceed set targets.
- Devise daily strategies for targeting and acquiring ideal clients to ensure consistent business growth.

Team Leader

Beyond EG (Feb 2018 - Present)

- Overseeing the administration of children's camp programs.
- Customizing specialized programs for individual schools based on their unique requirements.

Sales Agent

First Mobiles International Company (Jan 2017 - March 2017)

- Operating as a Telesales Agent responsible for the sale of mobile phones and packages.
- Engaging with customers in the UK market.
- Demonstrating a keen understanding of clients' needs and delivering optimal solutions with professionalism.

English Teacher

Little Flock Nursery (Jan 2016 - Feb 2016)

- Held responsibility for overseeing the summer school program for children.
- Innovatively developed new activities and programs to enhance the overall curriculum throughout the year.