







## CONTACT DETAILS:

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 Ibrahim Ballouz

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 Tala, Menoufiah, Egypt

## PERSONAL PROFILE

**Nationality:** Egyptian.

**Date of Birth:** 16/12/1994.

**Gender:** Male.

**Military Status:** Exempted.

## JOB OBJECTIVE

To expand my professional ability and my skills related to work in my field as a control engineer and mechanical engineer, to benefit from my education as well as to enrich my knowledge of control and installation systems as well as to expand my experience in the field of CNC, laser and fiber machines and maintenance of parts of these machines

# Ibrahim Mahmoud Ballouz

## WORK EXPERIENCE

### SALES ENGINEER

**ATEB - Industrial Trading and Engineering Company**  
2022 - present

**Electrical motors, gear boxes, valves, electrical actuators, electrical panels and drives**

- Plan, prepare and implement strategic deals in sales cycles.
- Conduct market research and obtain feedback from customers to improve existing products.
- Writing reports and liaising with the production team regarding issues, anticipated problems and effective solutions.
- Updating orders and sales and negotiating the best contract terms.
- Manage all technical and technical aspects of answering requests for proposals and information.

### MAINTENANCE AND PRODUCTION ENGINEER

**ECAI - Manufacturing electromechanical supplies for water stations** 2021-2022

- Maintenance of electrical actuators
- Responsible for developing, implementing, monitoring and improving all production processes and systems.
- Monitor daily production operations to ensure adherence to quality standards and production schedules.
- Generate production performance reports and analysis.
- maintenance and calibration of production equipment and machinery.
- Report equipment malfunctions and coordinate repairs.

## SKILLS AND ABILITIES

- Negotiation skills and presentation skills.
- Effective communication skills.
- Problem solving and decision making.
- Willing to be an active member of the working group.
- Able to be a leader and work with a team.
- Quick to learn, self-motivated, initiative, and persistent.

## MECHANICAL, MAINTENANCE AND SALES ENGINEER

### **Sakkary for Trade and Industry corp., 2020-2021**

- Diagnose and deal with various problems and malfunctions.
- Ensure equipment is working properly and review new parts.
- Dealing with emergencies and emergencies. malfunctions
- Provide support to the sales team and resolve technical issues.
- Collaborate with sales managers to plan, prepare and execute strategic deals in sales cycles.
- Make technical presentations and explain how the product meets the customer's needs.

## EDUCATION

### **EL MAHALLA EL KOBRA , HIGHER INSTITUTE OF ENGINEERING AND TECHNOLOGY (HIET)**

#### **Mechatronics Engineering, 2015-2020**

**Grade: pass, good.**

#### **Graduation Project**

**Title:** 4dof arms of robot

**Grade:** Excellent.

## COURSES

- Classic Control (APC Academy) '2017'.
- PLC Siemens Course (Engineers Syndicate) '2018'.
- LabVIEW, '2019'

## COMPUTER SKILLS

- MS-Office.
- Programming languages (C, C#, C++)
- Outocad program

## LANGUAGE SKILLS

- Arabic: Mother tongue.
- English: Very Good