

## PERSONAL INFORMATION Rania Saad Muhamed



📍 Egypt (Giza )

📞 01025087823-

✉ Hamzayassen2020@gmail.com

🗣 Male | [Date of birth](#) /20-02-1987 [Nationality](#) Egyptian

## POSITION Senior Property Consultant

### WORK EXPERIENCE

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04/2021 – Present

#### Senior Property Consultant

(Egyptian Developers)

- Build and retain long-term friendships/relationships with customers.
- Assist customers with product selection and queries.
- Achieve the monthly target.
- Make visits to get the deal finished with customers. ☐ Use CRM and ERP systems.

08/2020 – 03/2020

#### Senior Property Consultant

( infinity Brokerage )

- Build and retain long-term friendships/relationships with customers.
- Assist customers with product selection and queries.
- Achieve the monthly target.
- Make visits to get the deal finished with customers. ☐ Use CRM and ERP systems.

02/2019 – 02/2020

## Senior Property Consultant

( A1 Brokerage )

- Build and retain long-term friendships/relationships with customers.
- Assist customers with product selection and queries.
- Achieve the monthly target.
- Make visits to get the deal finished with customers. □ Use CRM and ERP systems.

01/2015 – 01/2019

## CEO

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(jolie ville hotel)

- Managing The Hotel
- Dealing with other companies to provide us with supplies
- Organizing Events
- Responsible for clients in the hotel

01/2008 – 12/2015

## sales manager

( Eleyad )  
( mariot )  
( rexsos )  
( tropicana grand azor )  
( holiday village )  
( stella demare )

- Build and retain long-term friendships/relationships with agents.
  - Assist agents with product selection and queries.
  - Achieve the monthly target.
- Make visits to get the deal finished with customers. □ Use CRM and ERP

## Curriculum vitae

### EDUCATION AND TRAINING

2016–Present Faculty of Business administration  
**IAMES ACCAD**, cairo (Egypt)

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Mother tongue(s) Arabic  
Second Language(s) English  
Third Language(s) Russian

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### Communication skills

- Employee Training
  - Training
  - Presentation Skills
  - CommunicationTalkative skills
  - Socialized
  - New employee Orientation
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### Qualifications

- I am able to handle multiple Outlook ( emails ) ☐
- I use a creative approach to ☐
- I am a dependable person who is great at time management.

### Digital Skills

- Microsoft office (excel - word) tasks on a daily basis. ☐
- CRM System problem solve.

- I have experience working as part of a team and individually.
- Product Knowledge
- Basic (PC) Computer Skills
- Sales Cycle Management
- Account/Territory Management
- Self-Confidence
- Communication Skills

## Curriculum vitae